

**P&L trends by flight segment at RIC and surrounding airports (CHO, LYH, ORF, PHF); Yearend at each quarter**

Yearend at each quarter:

Tar get	Air Dest	line	ASMs (millions)				Cost per ASM				Load Factor				Revenue per ASM				Operating Profit Margin								
			1Q21	1Q22	1Q23	1Q24	1Q21	1Q22	1Q23	1Q24	1Q21	1Q22	1Q23	1Q24	1Q21	1Q22	1Q23	1Q24	1Q21	1Q22	1Q23	1Q24					
<b>Flight segments at the target airport (see surrounding airports below)</b>																											
RIC	ATL	DL	247	399	412	438	0.34	0.30	0.37	0.36	47%	82%	87%	89%	0.20	0.30	0.40	0.42	-70%	2%	8%	13%					
RIC	ATL	WN	102	109	133	146	0.21	0.18	0.21	0.20	45%	75%	75%	75%	0.08	0.14	0.16	0.16	-155%	-30%	-32%	-26%					
RIC	BDL	MX	0	0	4	18			0.33	0.23			72%	67%			0.17	0.17			-97%	-34%					
RIC	BNA	G4	12	18	23	27	0.11	0.12	0.15	0.16	40%	71%	70%	72%	0.05	0.13	0.13	0.14	-131%	7%	-19%	-12%					
RIC	BOS	B6	23	61	109	91	0.37	0.26	0.29	0.29	35%	69%	72%	82%	0.14	0.26	0.25	0.31	-154%	0%	-13%	6%					
RIC	BOS	DL	8	54	58	55	0.33	0.25	0.26	0.25	30%	64%	71%	84%	0.13	0.23	0.26	0.28	-147%	-10%	1%	10%					
RIC	BWI	WN	0	0	0	0	0.39	0.37			52%	82%			0.26	0.42			-46%	12%							
RIC	CHS	MX	0	4	9	11		0.27	0.34	0.24		51%	64%	53%		0.12	0.16	0.13		-133%	-116%	-93%					
RIC	CLT	AA	94	168	185	216	0.60	0.40	0.47	0.47	69%	83%	85%	81%	0.32	0.37	0.49	0.48	-90%	-8%	5%	0%					
RIC	CVG	MX	0	0	0	3				0.24			61%				0.12					-90%					
RIC	DCA	AA	0	0	0	0			0.85			83%				0.81						-5%					
RIC	DCA	B6	0	0	0	0			0.70			91%				0.75						7%					
RIC	DCA	OH	0	0	0	0			0.68			77%				0.45						-52%					
RIC	DEN	UA	64	208	248	246	0.20	0.17	0.18	0.18	62%	87%	89%	90%	0.12	0.16	0.20	0.20	-71%	-7%	11%	11%					
RIC	DEN	WN	0	126	3	92		0.10	0.12	0.11		84%	94%	86%		0.09	0.12	0.09			-8%	6%	-19%				
RIC	DFW	AA	214	319	324	401	0.27	0.17	0.19	0.19	65%	84%	89%	86%	0.13	0.17	0.24	0.22	-106%	3%	19%	14%					
RIC	DTW	DL	22	65	70	73	0.32	0.27	0.30	0.30	45%	72%	82%	86%	0.20	0.24	0.31	0.35	-58%	-11%	3%	15%					
RIC	EWR	UA	13	33	49	46	0.45	0.36	0.37	0.36	53%	77%	78%	86%	0.28	0.37	0.41	0.39	-58%	3%	9%	8%					
RIC	FLL	B6	43	61	83	90	0.24	0.19	0.19	0.19	60%	76%	79%	74%	0.08	0.15	0.15	0.14	-185%	-31%	-28%	-31%					
RIC	FLL	NK	54	84	105	119	0.12	0.11	0.14	0.12	71%	80%	86%	82%	0.05	0.10	0.12	0.11	-116%	-10%	-10%	-12%					
RIC	IAD	UA	7	10	13	13	0.77	0.66	0.68	0.66	64%	81%	82%	84%	0.46	0.53	0.56	0.52	-69%	-25%	-21%	-25%					
RIC	IAH	UA	1	58	87	122	0.15	0.15	0.19	0.21	12%	84%	87%	82%	0.06	0.16	0.20	0.19	-175%	5%	5%	-8%					
RIC	ISP	MX	0	0	0	2				0.27			68%				0.19						-43%				
RIC	JAX	MX	0	0	1	8			0.33	0.20			65%	73%		0.12	0.14					-175%	-44%				
RIC	JFK	AA	0	21	23	0		0.33	0.35		45%	64%			0.20	0.25					-67%	-37%					
RIC	JFK	DL	0	24	45	42		0.34	0.35	0.34		54%	70%	79%		0.25	0.30	0.31			-36%	-18%	-8%				
RIC	LAS	B6	7	62	0	0	0.11	0.10			24%	76%		0.02	0.06					-376%	-64%						
RIC	LAS	MX	0	0	65	99			0.13	0.10			77%	82%		0.08	0.07					-54%	-38%				
RIC	LAS	NK	0	0	0	202			0.08				77%			0.05							-43%				
RIC	LAX	B6	15	64	0	0	0.10	0.09			25%	79%		0.03	0.06					-285%	-56%						
RIC	LAX	MX	0	0	0	71			0.09				90%			0.09							-7%				
RIC	LGA	AA	0	30	10	11		0.33	0.35	0.33		55%	64%	70%		0.28	0.34	0.25			-19%	-3%	-33%				
RIC	LGA	DL	12	43	47	45	0.42	0.34	0.35	0.34	25%	55%	70%	81%	0.20	0.29	0.36	0.38	-110%	-15%	3%	11%					
RIC	LGA	YX	0	0	44	38			0.35	0.34			58%	76%		0.33	0.34					-7%	1%				
RIC	MCO	B6	49	77	92	96	0.26	0.19	0.21	0.21	46%	80%	82%	81%	0.09	0.18	0.22	0.21	-196%	-7%	2%	-4%					
RIC	MCO	NK	35	71	86	86	0.16	0.12	0.15	0.13	60%	83%	77%	81%	0.06	0.12	0.12	0.11	-151%	0%	-26%	-22%					
RIC	MCO	WN	14	3	0	0	0.15	0.14			31%	89%		0.04	0.13					-241%	-8%						
RIC	MDW	WN	0	80	111	109		0.15	0.18	0.17		67%	76%	73%		0.11	0.15	0.14			-40%	-16%	-18%				
RIC	MIA	AA	52	79	97	109	0.26	0.21	0.24	0.23	65%	81%	89%	84%	0.11	0.18	0.24	0.23	-129%	-21%	0%	-2%					
RIC	MIA	DL	0	6	0	0		0.18				85%				0.15						-24%					
RIC	MSP	AS	0	13	0	0		0.17				77%				0.16						-3%					
RIC	MSP	DL	0	16	0	28		0.17		0.17		79%		85%		0.17		0.16				-2%	-2%				
RIC	MSP	SY	0	0	0	12			0.15				88%			0.14							-10%				
RIC	MSY	MX	0	24	37	36		0.17	0.22	0.16		60%	77%	80%		0.08	0.12	0.13			-116%	-77%	-27%				
RIC	ORD	AA	26	62	60	44	0.25	0.22	0.23	0.22	61%	82%	87%	89%	0.17	0.19	0.23	0.23	-47%	-14%	0%	4%					
RIC	ORD	OO	12	0	0	0	0.24		0.21		62%		82%		0.15		0.23						6%				
RIC	ORD	UA	64	124	118	121	0.30	0.25	0.26	0.26	59%	80%	83%	85%	0.17	0.21	0.27	0.29	-72%	-18%	4%	8%					
RIC	ORD	YX	0	0	8	6			0.22	0.22			54%	88%		0.17	0.24						-29%	10%			
RIC	ORF	AA	0	0	0	0			0.88				84%			0.99								11%			
RIC	PBI	MX	0	1	1	0		0.18	0.28		49%	51%			0.09	0.11					-105%	-143%					
RIC	PGD	G4	11	17	9	18	0.10	0.11	0.13	0.14	31%	55%	76%	74%	0.03	0.08	0.11	0.09	-207%	-46%	-23%	-52%					
RIC	PHL	AA	16	19	20	24	0.52	0.45	0.46	0.44	53%	78%	86%	83%	0.31	0.43	0.58	0.55	-72%	-4%	21%	20%					
RIC	PHL	AS	0	8	0	0		0.44				81%				0.43								-4%			
RIC	PHX	MX	0	0	7	54			0.13	0.10			87%	85%		0.08	0.09						-66%	-18%			
RIC	PIE	G4	18	28	19	20	0.10	0.11	0.14	0.14	43%	72%	84%	85%	0.05	0.09	0.11	0.12	-90%	-26%	-26%	-14%					
RIC	PVD	MX	0	0	2	6			0.35	0.22			61%	56%		0.15	0.12						-128%	-87%			
RIC	RSW	MX	0	0	0	9			0.16				64%			0.09								-74%			
RIC	RSW	NK	0	0	0	12			0.13				33%			0.03								-297%			
RIC	SFB	G4	12	17	10	14	0.10	0.11	0.14	0.15	47%	71%	80%	72%	0.04	0.10	0.12	0.09	-132%	-13%	-18%	-59%					
RIC	SFO	MX	0	0	54	77			0.12	0.09			81%	78%		0.09	0.08							-42%	-22%		
RIC	SRQ	G4	19	18	10	4	0.09	0.11	0.13	0.12	34%	61%	81%	76%	0.04	0.08	0.11	0.07	-155%	-31%	-24%	-68%					
RIC	TPA	B6	14	9	0	0	0.22	0.19			42%	69%			0.08	0.15								-160%	-27%		
RIC	TPA	MX	0	19	55	65		0.19	0.23	0.17		75%	78%	82%		0.10	0.14	0.14							-81%	-67%	-24%



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ORF	MCO	WN	40	74	21	52	0.16	0.15	0.18	0.17	52%	85%	89%	81%	0.09	0.17	0.21	0.18	-80%	10%	17%	4%
ORF	MDW	WN	40	84	129	128	0.16	0.14	0.17	0.16	45%	80%	84%	83%	0.07	0.13	0.15	0.16	-118%	-10%	-8%	-1%
ORF	MIA	AA	61	80	98	113	0.24	0.21	0.24	0.24	66%	78%	81%	76%	0.17	0.20	0.27	0.24	-41%	-5%	9%	-1%
ORF	MIA	F9	0	15	20	0		0.12	0.14			54%	63%		0.09	0.10			-31%	-37%		
ORF	MSY	MX	0	11	11	18		0.17	0.23	0.16		53%	74%	78%	0.06	0.12	0.11		-158%	-102%	-40%	
ORF	ORD	AA	39	51	30	42	0.25	0.21	0.21	0.20	71%	85%	80%	84%	0.17	0.18	0.18	0.17	-47%	-14%	-15%	-15%
ORF	ORD	AS	0	16	0	0		0.20				86%			0.17				-17%			
ORF	ORD	OO	0	0	16	0			0.20							0.21					2%	
ORF	ORD	UA	106	135	145	151	0.34	0.23	0.27	0.27	64%	79%	85%	83%	0.20	0.20	0.26	0.27	-70%	-16%	-7%	0%
ORF	ORD	YX	0	23	27	0		0.22	0.21			85%	76%		0.17	0.18			-28%	-12%		
ORF	PBI	MX	0	1	7	0		0.18	0.23			66%	74%		0.12	0.12			-54%	-93%		
ORF	PGD	G4	0	0	1	0			0.13				78%		0.08				-56%			
ORF	PHL	AA	20	33	29	29	0.48	0.42	0.42	0.41	62%	80%	85%	82%	0.33	0.43	0.49	0.49	-45%	2%	14%	17%
ORF	PHL	UA	0	7	0	0		0.41				82%			0.40				-3%			
ORF	PIE	G4	27	22	11	6	0.10	0.11	0.14	0.13	55%	79%	92%	84%	0.06	0.10	0.12	0.09	-64%	-7%	-17%	-53%
ORF	PIT	G4	0	2	0	0		0.14				61%			0.11				-28%			
ORF	PIT	MX	0	3	3	2		0.28	0.40	0.26		45%	62%	70%	0.11	0.19	0.23		-159%	-117%	-13%	
ORF	PVD	MX	0	9	14	17		0.25	0.33	0.23		60%	79%	83%	0.13	0.21	0.24		-89%	-57%	3%	
ORF	PWM	MX	0	0	0	6				0.20						0.15					-37%	
ORF	RIC	AA	0	0	0	0				0.88						0.99					11%	
ORF	RSW	MX	0	0	0	9				0.18						0.12					-43%	
ORF	RSW	NK	0	0	0	13				0.13						0.02					-439%	
ORF	SAN	WN	0	64	0	0		0.07				81%			0.07				-5%			
ORF	SFB	G4	20	19	19	21	0.10	0.11	0.14	0.15	52%	76%	82%	77%	0.06	0.12	0.12	0.11	-67%	5%	-18%	-35%
ORF	STL	WN	3	0	0	0	0.17				33%				0.05				-220%			
ORF	SYR	MX	0	0	0	3				0.23						0.14					-62%	
ORF	TPA	MX	0	18	42	57		0.19	0.24	0.18		72%	78%	82%	0.11	0.16	0.14		-80%	-51%	-22%	
ORF	TPA	NK	0	0	0	17				0.13						0.07					-99%	
PHF	ATL	DL	3	0	0	0	0.25				12%				0.03				-743%			
PHF	CLT	AA	41	53	44	41	0.42	0.36	0.37	0.36	56%	82%	84%	87%	0.26	0.31	0.33	0.34	-57%	-16%	-12%	-7%
PHF	FLL	XP	0	0	0	1				0.12						0.12					1%	
PHF	MCO	XP	0	0	0	1				0.13						0.12					-13%	
PHF	PHL	AA	6	7	1	0	0.50	0.43	0.44		32%	66%	77%		0.18	0.30	0.34		-185%	-45%	-29%	
PHF	PHL	UA	0	2	0	0		0.44				65%			0.29				-53%			